



PARIS, FRANCE  
> June 15-16, 2015

A wide-angle, high-angle photograph of Paris at dusk. The Eiffel Tower is illuminated and stands prominently on the right side of the frame. The city lights are visible, reflecting on the Seine River. A large, white, stylized number '6' is overlaid on the image, with the text 'MEETING OF ASFE' to its right.

# 6 MEETING OF ASFE

Organized by  
Paris School of Economics  
French Association on Experimental Economics  
Association Française d'Économie Expérimentale

<http://asfee2015.sciencesconf.org>





## PRACTICAL INFORMATION

### Location of the Conference

Université Pierre et Marie Curie (UPMC)  
4, Place Jussieu  
75 006 Paris

Access by public transport, stop at the **station JUSSIEU**

*By metro:* Line 10 / Line 7

*By bus:* Line 67 / Line 89

### UPMC Campus





JUNE 15

GENERAL PROGRAM

MONDAY

8:30 am - 9:00 am	Registration & coffee	
9:00 am - 9:20 am	Opening <b>Amphi Durand</b>	
9:20 am - 10:20 am	Plenary Session I - Ariel Rubinstein	<b>Amphi Durand</b>
10:20 am - 10:50 am	Coffee break ☕	<b>Amphi Durand</b>
10:50 am - 12:30 pm	// Parallel sessions	
	Cooperation - <b>Amphi Durand</b>	Exp./Behav. Political Economy - 247
	Intertemp. Preferences - 251	Discrimination - 253      Public Policies - 257
12:30 pm - 1:10 pm	Round table (in French) Valorisations de l'économie expérimentale	<b>Amphi Durand</b>
1:10 pm - 2:10 pm	Lunch 🍽️	<b>Atrium</b>
2:10 pm - 3:50 pm	// Parallel sessions	
	Cognition & Bounded Rationality - <b>Amphi Durand</b>	Choice and Decision - 247
	Uncertainty/Ambiguity - 251	Labour - 253      Neuroeconomics - 257
3:50 pm - 4:20 pm	Coffee break ☕	<b>Amphi Durand</b>
4:20 pm - 6:00 pm	// Parallel sessions	
	Other-Regarding Preferences - <b>Amphi Durand</b>	Info. and Communication - 247
	Risk - 251      Gender - 253	Environment and Common Pool Resources - 257
8:00 pm - 11:00 pm	Dinner at restaurant « La Baleine » 🍽️ 47 rue Cuvier - 75005 Paris	



JUNE 16

GENERAL PROGRAM

TUESDAY

8:30 am - 9:00 am

Welcoming coffee

9:00 am - 10:40 am

// Parallel sessions

Emotions - **Amphi Durand**

Games - 247

Team and Collective Decision - 251

Peer Effects - 253

Public Good - 257

10:40 am - 11:10 am

Coffee break ☕

**Atrium**

11:10 am - 12:10 pm

Plenary Session II - Drazen Prelec

**Amphi Durand**

12:10 pm - 12:40 pm

ASFEE, General Assembly

**Amphi Durand**

12:40 pm - 1:40 pm

Lunch 🍽️

**Atrium**

1:40 pm - 3:20 pm

// Parallel sessions

Cooperation - **Amphi Durand**

Auctions - 247

Risk - 251

Labour - 253

Fraud & Cheating - 257

3:20 am - 3:50 am

Coffee break ☕

**Amphi Durand**

3:50 pm - 5:30 pm

// Parallel sessions

Cognit. & Bounded Rationality - **Amphi Durand**

Intertemp. Preferences - 251

Finance and Entrepreneurship- 253

Env. and Common Pool Resources - 257



JUNE 15

DETAILED PROGRAM

MONDAY

8:30 am - 9:00 am

Registration & coffee

9:00 am - 9:20 am

Welcoming address **Amphi Durand**

9:20 am - 10:20 am

Plenary Session I **Amphi Durand**

Ariel Rubinstein, Tel Aviv University - NYU  
*A Typology of Players:  
between Instinctive and Contemplative*

10:20 am - 10:50 am

Coffee break ☕ **Amphi Durand**

10:50 am - 12:30 am

// Parallel sessions

Cooperation **Amphi Durand**

10:50 am *Motivations for efficiency and equity in the investment game* - Bilel Rahali, Laboratoire d'Economie Appliquée de Grenoble

11:15 am *What Expressive Policies Motivate Prosocial Behavior? Comparing Moral Suasion and Non-Deterrent Sanctions in the Lab* - Rustam Romaniuc, Laboratoire Montpelliérain d'Éco. Théorique et Appliquée

11:40 am *Cooperative Institutions* - Evdokimov Piotr, Instituto Tecnológico Autónomo de México

12:05 am *Determinants of cooperation* - Marie-Pierre Darnies, Dauphine Recherches en Management Finance

Exp./Behav. Political Economy **247**

10:50 am *You Get What You Deserve: Experimental Evidence on Redistribution Preferences in China, Paraguay and Uganda* - Ty Turley, Brigham Young University

11:15 am *Political Self-Serving Bias and Redistribution.* - Romain Espinosa, Centre de Recherches en Economie et Droit, Université Paris 2

11:40 am *Meaningful learning in weighted voting games: An experiment* - Eric Guerci, Institut Supérieur d'Economie et Management (ISEM), Université de Nice-Sophia Antipolis

12:05 am *Electoral Systems and Support for Female Candidates* - Jean-François Laslier, Paris School of Economics

Intertemporal Preferences **251**

10:50 am *Time Inconsistency And Naivety with Monetary Rewards* - Léa Bousquet, Sciences Po Paris, Paris School of Economics

11:15 am *When Commitment Fails - Evidence from a Regular Saver Product in the Philippines* - Anett John, École Nationale de la Statistique et de l'Administration Économique, Centre de Recherche en Économie et Statistique

11:40 am *Do we discount time as we discount money?* - Cédric Gutierrez, HEC Paris

Discrimination **253**

10:50 am *Do Affirmative Action Policies Help Reducing Gender Discrimination and Enhance Efficiency? A new experimental evidence* - Guillaume Beaurain, Centre de Recherche en Eco. et Management, Université de Rennes 1

11:15 am *Religion, Discrimination and Trust* - Robert Hoffmann, RMIT University



JUNE 15

DETAILED PROGRAM

MONDAY

11:40 am *Religious discrimination in the French labour market* - Marie-Anne Valfort, Paris School of Economics, Centre d'économie de la Sorbonne

12:05 am *Gender Interactions in Team Production: Performance and Punishment* - Seeun Jung, ESSEC Business School

**Public Policies 257**

10:50 am *Incentives and the use of a collaborative application of mobility: a field experiment on the Saclay's area* - Nicolas Soulié, RITM, Université Paris-Sud

11:15 am *Embezzlement: Does transparency of information matter? An experiment in Tanzania* - David Masclet, CNRS-CREM, Université de Rennes 1

11:40 am *An experimental investigation of the efficiency of educational systems* - Marco Gazel, Université Paris 1, Panthéon-Sorbonne, Centre d'économie de la Sorbonne

12:05 am *Social Dilemmas in a Bilingual Society: an Experiment in Two Languages in Uganda* - Clist Paul, University of East Anglia

12:30 pm - 1:10 pm

**Round Table (in French) Amphi Durand**

*Valorisations de l'économie expérimentale*  
Daniel Aubaret (Effia)  
Valérie Lesgards (EDF)  
Laure Salais (Institut Paul Bocuse)

1:10 pm - 2:10 pm

**Lunch**  **Atrium**

2:10 pm - 3:50 pm

// **Parallel sessions**

**Cognit. & Bounded Rationality A. Durand**

2:10 pm *Attention: Theory and Experiments* - Pierre Garrouste, GREDEG, Université de Nice Sophia Antipolis

2:35 pm *Complex Disclosure* - Daniel Martin, Paris School of Economics

3:00 pm *Testing quantum-like models of judgment for conjunction fallacy* - Sébastien Duchêne, GREDEG, Université de Nice Sophia Antipolis

3:25 pm *Food labeling for human beings. The role of cognitive limits in the Guideline Daily Amount vs. Traffic Light debate* - Laurent Muller, Laboratoire d'économie Appliquée de Grenoble

**Choice and Decision 247**

2:10 pm *The taste of others: an experiment on conformity* - Marianne Lumeau, Paris 13, Labex ICCA & CEPN

2:35 pm *Search with Multiple Attributes: Theory and Empirics* - Adam Sanjurjo, Univ. de Alicante

3:00 pm *Belief Updating: An experimental test of Bayes rule and the 'good-news, bad-news' asymmetry* - Kai Barron, University College London, London's Global University

3:25 pm *Preference for Flexibility and Random Choice: An Experimental Analysis* - Mark Dean, Brown University



JUNE 15

DETAILED PROGRAM

MONDAY

**Uncertainty/Ambiguity 251**

- 2:10 pm *Self-Insurance And Liability Insurance Under Ambiguity* - Maïva Ropaul, Centre de Recherches en Eco. & Droit, Université Paris 2
- 2:35 pm  *$\alpha$ -Maximin for Ambiguity with Probability Weighting: An Experimental Investigation* - Emmanuel Kemel, Centre d'études et d'expertise sur les risques, l'environnement, la mobilité et l'aménagement
- 3:00 pm *Emotions and Insurance Decisions: experimental evidence of a two-step model* - Meglana Jeleva, EconomiX, Université Paris-Ouest Nanterre La Défense
- 3:25 pm *Ambiguous Survival Probabilities and the Demand for Annuities: An Experimental Test through Charitable Giving* - Giuseppe Attanasi, Bureau d'économie théorique et appliquée, Université de Strasbourg

**Labour 253**

- 2:10 pm *Job History, Work Attitude, and Employability* - Frédéric Schneider, University of Zürich
- 2:35 pm *On the Merit of Equal Pay: Influence Activities and Incentive Setting* - Angela Sutan, LESSAC, Ecole Sup. de Commerce de Dijon, LAMETA
- 3:00 pm *Bargaining enforcement and parties' behavior* - Jean-Christian Tisserand, CRESES, Université de Franche-Comté

**Neuroeconomics 257**

- 2:10 pm *Testosterone and Trading: A Biological Driver of Asset Mispricing* - Amos Nadler, Ivey School of Business, Western Ontario University
- 2:35 pm *Cognitive manipulation of anxiety and economic outcomes* - Mark Lambiris, Université de Lausanne, HEC

- 3:00 pm *Adolescents gradually improve at detecting trustworthiness from the facial features of unknown adults* - Astrid Hopfensitz, Toulouse School of Economics
- 3:25 pm *Dynamic Constraints on the Distribution of Stochastic Choice* - Ryan Webb, University of Toronto

3:50 pm - 4:20 pm

Coffee Break ☕

Amphi Durand

4:20 pm - 6:00 pm

// Parallel sessions

**Other-Regarding Preferences A. Durand**

- 4:20 pm *Relation specific investment in structured bargaining* - Kjell Arne Brekke, University of Oslo
- 4:45 pm *The debate around lab dictator games: Should the baby and the bath water be thrown out?* - Nathalie Etchart-Vincent, Centre d'économie de la Sorbonne, ENS Cachan
- 5:10 pm *Backers' motives to crowdfund artistic projects : experimental evidence* - Anna Bernard, Centre d'économie de la Sorbonne, Paris School of Economics
- 5:35 pm *Altruistic or strategic considerations: Meta-analyses on the ultimatum and dictator games* - François Cochard, Centre de recherche sur les stratégies économiques, Université de Franche-Comté





JUNE 15

DETAILED PROGRAM

MONDAY

**Information and Communication 247**

- 4:20 pm *Lying about delegation* - Angela Sutan, LESSAC, Ecole Supérieure de Commerce de Dijon; LAMETA
- 4:45 pm *Information Disclosure in Common Value Repeated Auctions* - Stéphane Robin, GATE Lyon Saint-Etienne
- 5:10 pm *An experimental investigation of communication with evidence* - Jeanne Hagenbach, Ecole Polytechnique
- 5:35 pm *Commitment with and without money: an experiment* - Adam Zylbersztejn, GATE Lyon Saint-Etienne

**Risk 251**

- 4:20 pm *Decisions about Human Lives: An Experimental Measure of Risk Attitudes under Prospect Theory* - Emmanuel Kemei, Centre d'études et d'expertise sur les risques, l'environ., la mobilité et l'aménagement
- 4:45 pm *Dictator games under risk* - Julie Rosaz, Laboratoire Montpelliérain d'Économie Théorique et Appliquée
- 5:10 pm *Myopic loss aversion, the endowment effect for risk and the limits of expectation-based reference-dependent preferences* - Julien Senn, University of Lausanne, HEC
- 5:35 pm *Investor Reinforcement Learning* - Peiran Jiao, University of Oxford

**Gender 253**

- 4:20 pm *An experiment exploring gender and leadership differences in collaboration between Managers and Small and Medium Enterprise owners* - Guillermo Mateu, Burgundy School of Business

- 4:45 pm *Competitiveness and the gender gap among young business professionals* - Ernesto Reuben, Columbia University
- 5:10 pm *Gender Predicts Intuition In Moral Dilemma* - Juergen Bracht, University of Aberdeen

**Environment and Common Pool Resources 257**

- 4:20 pm *Does environmental connotation affect coordination issues in an experimental stag hunt game?* - Mathieu Desole, Laboratoire Montpelliérain d'Économie Théorique et Appliquée
- 4:45 pm *Public-Private Governance for Climate Change Adaptation* - Marco Buso, INRA
- 5:10 pm *Urban Density, Residential Location and Transport Emissions of Air Pollutants* - Laurent Denant-Boèmont, University of Rennes 1 and CREM CNRS - Carl Gaigné, SMART LERECO INRA
- 5:35 pm *Consumers' Preferences for Eco-innovative Products: Elicitation of Willingness to Pay for Upgradeable Products with Calibrated Auction-Conjoint Method* - Valeriia Lobasenko, Laboratoire d'Économie Appliquée de Grenoble

8:00 pm - 11:00 pm

Dinner at restaurant « La Baleine » 47 rue Cuvier 75005 Paris



JUNE 16

DETAILED PROGRAM

TUESDAY

8:30 am - 9:00 am

Welcoming coffee

9:00 am - 10:40 am

// Parallel sessions

Emotions

Amphi Durand

9:00 am *The affective load inherent to inequality decreases productivity* - Victor Gonzalez, Tilburg University

9:25 am *Predictably Angry: Facial cues provide a credible signal of destructive behavior* - Boris van Leeuwen, Institute for Advanced Study in Toulouse

9:50 am *Charitable Giving, Emotions, and the Default Effect* - Lenka Habetinova, Tilburg University

10:15 am *Resentment or empathy? How past experiences in the lab affect generosity* - Sylvie Thoron, Laboratoire Interdisciplinaire d'étude du Politique Hanna Arendt, Université Paris-Est Créteil

Games

247

9:00 am *The predominant role of signal precision in experimental beauty contest* - Camille Cornand, CNRS GATE Lyon Saint Etienne

9:25 am *The effect of strategic environment and group size in beauty contest games* - Nobuyuki Hanaki, Aix-Marseille University

9:50 am *Kids vs. Adults: Minimax Play in the Lab and Field* - Levent Yilmaz, University of Innsbruck

10:15 am *Bilateral link formation with competition : An experimental study* - Margherita Comola, Paris School of Economics

Team and Collective Decision 251

9:00 am *Snitches Get Stitches: An Experimental Study on the Perception of Whistleblowers* - Alicia Reuben, Manhattan College

9:25 am *Collective bounded rationality: theory and experiments* - Yukio Koriyama, Department of Economics, Ecole Polytechnique

9:50 am *We Are the Champions! Overconfidence in Groups* - Maria-Paula Cacault, University of Lausanne, Faculty of Business and Economics

10:15 am *Collective protection against adverse events: an experimental investigation* - Mohamed Ali Bchir, Ecole Nationale du Génie de l'Eau et de l'Environnement

Peer Effects 253

9:00 am *Multiple collective goods provision: Does endogenous exclusion matter?* - Jocelyn Groff, Gestion Territoriale de l'Eau et de l'environnement

9:25 am *Social Reference Points and Risk Taking* - Andreas Friedl, Kiel Institute for the World Economy

9:50 am *Freedom of choice or paternalism? An empirical investigation.* - Benoît Tarrow, Centre de Recherche en Economie et Management, Université de Rennes 1

10:15 am *Measuring image concern* - Emeric Henry, Département d'économie Sciences Po Paris

Public Good 257

9:00 am *Incentives to contribute to public issues: is money a must when looking at long-lasting cooperation?* - Anne Stenger, Bureau d'économie théorique et appliquée and INRA



JUNE 16

DETAILED PROGRAM

TUESDAY

9:25 am *Let the Others Do the Job: Comparing Public Good Contribution Behavior in the Lab and in the Field* - Ilona Reindl, University of Vienna

9:50 am *Investments in Impure Public Goods* - Jana Freundt, University of Hamburg

10:15 am *Do people contribute to punish evaders?* Cécile Bazart, Laboratoire Montpelliérain d'Économie Théorique et Appliquée

10:40 am - 11:10 am

Coffee break ☕

Atrium

11:10 am - 12:10 pm

Plenary Session II

Amphi Durand

Drazen Prelec, MIT

*Opinion aggregation when truth is unverifiable*

12:10 pm - 12:40 pm

ASFEE – General Assembly

A. Durand

12:40 pm - 1:40 pm

Lunch 🍽️

Atrium

1:40 am - 3:20 am

// Parallel sessions

Cooperation

Amphi Durand

1:40 pm *Solidarity and conditional cash-transfers for risk-exposure* - Cécile Bazart, Laboratoire Montpelliérain d'Éco. Théorique et Appliquée

2:05 pm *Choice and Games with Switching Costs* - Begum Guney, Ozyegin University

2:30 pm *Can communication and rewards overcome normative conflict? A social dilemma experiment* - Marie Claire Villeval, CNRS GATE Lyon Saint Etienne

2:55 pm *Enforcing social norms: Peer nonmonetary vs. external monetary punishment* - Kate Farrow, Laboratoire Montpelliérain d'Économie Théorique et Appliquée

Auctions

247

1:40 pm *Likelihood of winning and overbidding in first price auctions* - Antonio Filippin, University of Milan, IZA

2:05 pm *An Experimental Study of Bidding Behavior in Procurement Auctions with Subcontract Bids* - Naoki Watanabe, University of Tsukuba

2:30 pm *How to Boost Revenues in First-Price Auctions? The Magic of Disclosing Only Winning Bids from Past Auctions* - Fabio Michelucci, CERGE-EI

2:55 pm *Endogenous Reference Price Auction* - Olivier Armantier, Federal Reserve Bank of New York

Risk

251

1:40 pm *Joint Elicitation of Risk and Social Preferences under Certainty and Uncertainty* - Daniel Mueller, University of Mannheim

2:05 pm *All Over the Map: Heterogeneity of Risk Preferences across Individuals, Contexts, and Countries* - Olivier L'Haridon, CREM, Université Rennes 1

2:30 pm *Effect of risk aversion and risk perception on Insurance* - Rami Bou Nader, ENS Cachan



JUNE 16

DETAILED PROGRAM

TUESDAY

Labour 253

- 1:40 pm *Facebook as a source of information for recruiters: evidence from a field experiment* - Serge Pajak, Réseaux Innovation Territoires et Mondialisation, Université Paris-Sud
- 2:05 pm *The efficiency of crackdowns: A lab-in-the-field experiment in public transportations* - Zhixin Dai, CNRS, GATE Lyon Saint-Etienne
- 2:30 pm *Self-efficacy and institutional persistence: an experimental approach* - Stefania Innocenti, United Nations University-MERIT

Fraud & Cheating 257

- 1:40 pm *Tax Evasion Dynamics, an Experimental Study* - Raluca Pavel, Laboratoire Montpelliérain d'Économie Théorique et Appliquée
- 2:05 pm *Can we reduce tax evasion with solemn oath? A tax experiment* - Antoine Malezieux, Bureau d'économie théorique et appliquée, Université de Lorraine
- 2:30 pm *Can Cheating in the Lab Predict Fraud in Real Settings? An Experiment in Public Transportations* - Fabio Galeotti, Groupe d'analyse et de théorie économique, Université de Lyon 2

3:20 am - 3:50 am

Coffee break ☕ Amphi Durand

3:50 pm - 5:30 pm

// Parallel sessions

Cognit. & Bounded Rationality A. Durand

- 3:50 pm *Our (represented) World - A quantum-like object* - Ariane Lambert-Mogiliansky, Paris School of Economics
- 4:15 pm *An Experiment on Deception, Credibility and Trust* - Philippe Jehiel, Paris School of Economics and University College London
- 4:40 pm *A Cold Shower for the Hot Hand Fallacy* - Joshua Benjamin Miller, Bocconi University
- 5:05 pm *Saliency Weighted Utility and the Etiology of Choice* - Jonathan Leland, National Science Foundation

Intertemporal Preferences 251

- 3:50 pm *Stability of risk and time preferences after a military mission in Afghanistan* - Jean-Christophe Vergnaud, Centre d'Economie de la Sorbonne, CNRS, Paris 1
- 4:15 pm *Preferences for Life-Expectancy Gains: Sooner or Later?* - Tuba Tunçel, Aix-Marseille School of Economics, Toulouse School of Economics
- 4:40 pm *Hunger Games: Does Hunger Affect Time Preferences?* - Lydia Ashton, University of Wisconsin-Madison
- 5:05 pm *Animus Imperat Corpori: How Time Preferences Shape Your Diet (Ongoing project)* - Remi Yin, Paris School of Economics

Environment and Common Pool Resources 257

- 3:50 pm *Regulatory Performance of Audit Tournaments and Compliance Observability* - Lata Gangadharan, Monash University



JUNE 16

DETAILED PROGRAM

TUESDAY

- 4:15 pm *How to Improve Response Consistency in Discrete Choice Experiments? An Induced Values Experiment under Oath* - [Stéphane Luchini](#), Aix-Marseille School of Economics, Groupement de Recherche en Économie Quantitative d'Aix-Marseille
- 4:40 pm *Buying spatially-coordinated ecosystem services and biodiversity conservation on forest land: an experiment on the role of auction format and communication* - [Michał Krawczyk](#), University of Warsaw
- 5:05 pm *Deciding for others: An experimental elicitation of preference for shared destiny* - [Antoine Nebout](#), ALISS

## Finance and Entrepreneurship 253

- 3:50 pm *How do Markets React to (Un)expected Fundamental Shocks? An Experimental Analysis* - [Wael Bousselmi](#), MRM, University Montpellier 1/ Groupe Sup de Co Montpellier Business School
- 4:15 pm *Do Entrepreneurs Differ From Others in Strategic Decision-Making?* - [Hakan Holm](#), Lund University
- 4:40 pm *Entrepreneurial Optimism and the Market for New Issues* - [Luis Santos-Pinto](#), University of Lausanne
- 5:05 pm *Predicting under-reaction from overconfidence* - [Marine Hainguerlot](#), Centre d'Economie de la Sorbonne, Université Paris 1 Panthéon-Sorbonne

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