Our (represented) World: A Quantum-Like Object

Ariane Lambert-Mogiliansky[1] and François Dubois[2,3]

[1] *Paris School of Economics,*
48 Bd Jourdan, 75014 Paris, France.
[2] *Department of Mathematics, University Paris Sud,*
Bât. 425, F-91405 Orsay Cedex, France.
[3] *Conservatoire National des Arts et Métiers, Paris, France,*
Structural Mechanics and Coupled Systems Laboratory.
alambert@pse.ens.fr, francois.dubois@math.u-psud.fr.

March 2015

Abstract. It has been suggested that observed cognitive limitations may be an expression of the quantum-like structure of the mind. In this paper we explore some implications of this hypothesis for learning i.e., for the construction of a representation of the world. For a quantum-like individual, there exists a multiplicity of mentally incompatible (Bohr complementary) but equally valid and complete representations (mental pictures) of the world. The process of learning i.e., of constructing a representation involves two kinds of operations on the mental picture. The acquisition of new data which is modelled as a preparation procedure and the processing of data which is modelled as an introspective measurement operation. This process is shown not converge to a single mental picture but can oscillate forever. We define a concept of entropy to capture relative intrinsic uncertainty. The analysis suggests a new perspective on learning. First, it implies that we must turn to double objectification as in Quantum Mechanics: the cognitive process is the primary object of learning. Second, it suggests that a representation of the world arises as the result of creative interplay between the mind and the environment. There is a degree of freedom that modifies the objective of rational learning.

Keywords: learning, Bohr complementarity, information, uncertainty.
AMS classification: 81Q99, 91C99.

ARIANE LAMBERT-MOGILIANSKY AND FRANÇOIS DUBOIS

Introduction

It is a common place that human beings are not capable of holding very complex picture in mind (cf "small worlds" in Savage 1954). We consider reality focusing on one perspective at a time and show difficulties in combining perspectives as amply documented. This inability to seize reality in its full richness suggests that the process of developing an understanding of the world may not look like a puzzle that is assembled progressively. Instead, the human mind may exhibit structural limitations in terms of the incompatibility of perspectives in a way similar to properties in quantum mechanics. Ambiguous pictures of the kind provided in diag. 1 provides a suggestive illustration of this phenomenon.

Quantum Mechanics is a theory about the physical world. Its object is sub-atomic particles. The well-known "strange" features arise when an observer attempts to learn about a sub-atomic system by means of a measurement device. A fundamental concept in QM is Bohr complementarity: two properties can be incompatible in the sense that they cannot have a determinate value simultaneously. As a consequence it is impossible to experimentally access that physical world without interacting with it in a non-deterministic manner. Intrinsic indeterminacy fundamentally changes the way we have to think about the physical reality or at least about the physical reality that we can have some knowledge about. It introduce non-separability between the measurement process and the world. There is no (accessible) given "outside world" but a contextual world in which we play an active role.

For some time the quantum paradigm has been proposed to described among other things aspects of the human psyche including preferences, attitudes and judgements in decision theory and psychology (Lambert-Mogiliansky 2009, Busemeyer Bruza 2012, Khrenikov 2010 among others). In this paper we take a step forward in recognizing that *knowledge* is also an (psychic) object which in itself may exhibit non-classical features and we derive some implications of this hypothesis for learning.

The approach can be viewed as a reversal of standard QM in the following sense. A person considers a classical object e.g., a state agency, but her knowledge about it i.e., the mental picture in her mind can behave in a non-classical way. Since human beings makes decisions on the basis of perceived reality i.e., of mental pictures, our approach extends the possible practical relevance of the quantum paradigm beyond sub-atomic physics to much of macroscopic reality.

The most important element of our theory is Bohr-complementarity of mental perspectives of one and the same object. They parallel that of properties for sub-atomic particles e.g., spin along different angles. We propose that Bohr complementarity of perspectives captures the cognitive limitations that are responsible for our difficulties to synthese information along different perspectives into one single coherent picture. The difficulties arise from the impossibility for incompatible perspectives to simultaneously have determinate value. Just as in quantum physics, the system (here our mental picture) makes discrete jumps when attempting (by means of introspection) to find a determinate value along a series of incompatible perspectives.[1]

---

[1] Let us take an example. we are interested in learning about a state agency. We may learn everything about the recruitment system which informs about the qualifications of people in various positions. It is a
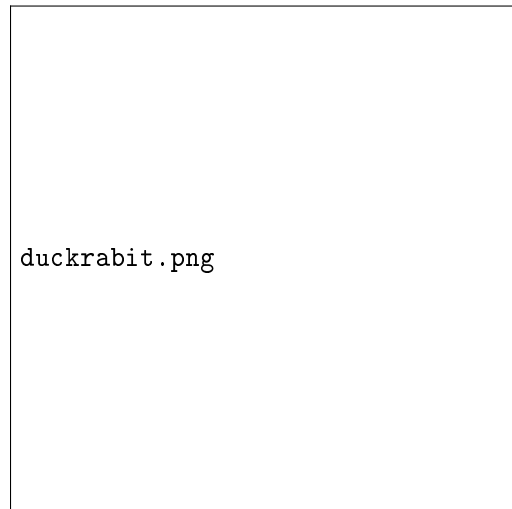
Figure 1.   What do you see ?

We model the cognitive process of learning as involving two essentially different operations. The first operation corresponds to receiving information framed according to some perspective. We model this as a preparation procedure. The second operation entails processing information or updating the mental picture in terms of one's preferred perspective. It is modeled as an introspective measurement operation. This learning process is not Bayesian as soon as we allow for Bohr complementarity of perspectives. The issue of learning by non-classically minded agents has been approached in Danilov and Lambert Mogiliansky [4, 5] and more recently in Busemeyer and Bruza [1].

This paper formalizes learning in the context of complete perspectives as a consequence the analysis focuses on the starkest implications of the quantum paradigm including total loss of previously held "information". In the concluding section we discuss how this investigation should be complemented by conveying for some role for memory.

The present paper builds on a model introduced in Dubois and Lambert-Mogiliansky (2014). It generalizes the basic model to allow for incomplete information in addition to intrinsic uncertainty. Most importantly it shifts the focus to knowledge and learning that we identify with the construction of a representation of reality. The approach unveils the essentially creative nature of this process and its relative freedom with respect to a "hypothetically objective" outside world. It also invites us to rethink the concept of information as a physical (psychic) entity not just an epistemic feature.

A central result in learning theory is that Bayesian updating (under weak conditions) converges to the truth. However critics have been raised on several aspects of Bayesianism (see e.g. Gilboa, Postlewaite and Schmeidler [13]. Departures from Bayesian updating may occur because they undervalue or overvalue priors (e.g., Epstein Noor Sandroni [10]). Alternative approaches have been developed in connection with Maxmin Expected Utility (Gilboa and Schmeidler [12]) and Multiple priors (Hanany and Klibanoff[14]). Our

---

personnel perspective that we can map back to a perspective guided by say a concern about the correctness of a decision. If we next learn about the allocation of responsibility and associated path of decisions, it activates other concepts (another network of neurones). We then try to map back into a perspective, we find out that it is not consistent with out earlier held beliefs.

approach implies a novel departure from Bayesian updating appealing to the recent success of the quantum formalism in psychology and in social sciences (for a survey of recent advances see Khrenikov [16] and Busemeyer and Bruza [1].

1 The basic model

The parallel with QM is as follows: the system is the represented world, it is a psychic object. At any point in time the individual's knowledge about the (represented) world is captured by the current mental picture or state. We denote it $|\varphi\rangle \in \mathbb{H}$ where $\mathbb{H}$ is finite dimensional Hilbert space of mental pictures of the (relevant) world. The state can be characterized from different perspectives. A perspective is modelled as an operator similar to an observable more precisely a complete set of commuting observables. It operates on the mental picture to generate an outcome, a possible (set of) picture(s) belonging to that perspective. The present analysis addresses incomplete knowledge due to either incomplete information or quantum indeterminacy or both.

1.1 The notion of measurement

Before entering into the analysis let us remind of some basic notions and how they relate to our issue. Generally, a measurement is an interaction between a system and some measurement device, which yields some result, the outcome of the measurement that we can observe and record.[2] Two measurements are compatible if they, roughly speaking, can be performed simultaneously or more precisely, if the performance of one measurement does not affect the result of the other. Suppose that the first measurement gave outcome o; then we perform the second measurement and the first one anew. In case we are dealing with compatible measurements we obtain outcome o with certainty. If all measurements are compatible we can substitute them with a single finest (complete) measurement, which is also first-kind.[3] Performing that measurement we learn everything about the system. Such a system is classical. The existence of incompatible measurements is a distinctive feature of non-classical systems. It is closely related to the impact of measurements on the state and to the existence of "dispersed" states. A state is dispersion-free when the outcome of every possible measurement is uniquely determined, there is no reason for the state to change. If all pure states are dispersion-free then measurements do not impact on pure states and therefore all measurements are compatible. On the contrary, if a state is dispersed then by necessity it will be modified by an appropriate measurement. On the other hand, the change in a pure state is the reason for incompatibility of measurements. The initial outcome of a first measurement is not repeated because the system has been modified by a second measurement (see Danilov and Lambert-Mogiliansky [4, 5]).

---

[2]For instance in the case of the Stern–Gerlach experimental setup, we let the electron travel through a non-homogeneous magnetic field and observe deviation either up or down. In another example we let people play the Prisoner Dilemma (or the UG) and observe their choice. In the present context we see part of the cognitive process (see below) as a measurement of the mental picture.

[3]If we can perform a measurement twice in a row. If the outcomes of the two measurements always coincide, we say that the measurement is a first-kind measurement.

In this paper a measurement is an introspective operation that acts on the agent's mental picture. The agent's asks himself a question: what are the implications of new information for my understanding of a specific matter? and an answer, the outcome of the mental process is brought to consciousness e.g., my understanding implies a recommendation for action. We propose that some cognitive limitations documented by practitioners (give references) can be suitably modelled as the result of incompatible mental operations that act on the mental picture to modify it.

1.2 Pure and mixed mental states

A pure state is a maximal information state. It may be the eigenstate of some perspective so it gives maximal and precise knowledge of the world along some perspective. Or it may a superposed state that is not the eigenstate of any perspective (observable). Such a state also contains maximal knowledge but is characterized by dispersion entropy (see definition below). No measurement can be performed on a pure state and provide new information without losing some information.[4] In contrast a mixed state is a familiar probabilistic combination of states which reflects incomplete knowledge. Measurements can be performed on a mixed state to reach a maximal information pure state. In this section we briefly discuss how a mixture of mental states can emerge.

At a first a mixed state seems to be a most natural mental object. So for instance the "world" is a friend's mood. You may be able to assign a probability to her willingness to go out with you. Although that situation appears to be most ordinary, we need to make clear how such a mixed state may arise in our context. In the world of QL-minded agents there exist three possible scenario:

- the state has been prepared to a mixed state i.e., information provided in terms of a probability distribution over possible states[5];

- an introspective complete measurement is initiated but not completed. The initial superposition has decohered into a probabilistic mixture of the possible states but not collapsed into one of the eigenstates;[6]

- a superposed state has spontaneously decohered;

In the present paper we shall not consider spontaneous decoherence as we do not explicitly consider time evolution. We focus on probabilistic mixture induced by the environment through well-identified new information or by means of an introspective mental processes.

1.3 Intentionality: a preferred basis

We shall assume that an individual endeavours to construct a representation i.e., learn about the world *because he has some concern in mind e.g.*, he has to select an action. This assumption is consistent with psychological and neurobiological evidence that human cognitive processes (including perception) are structured by some form of intentionality.

---

[4]When the state already is a the eigenstate of the observable than no information is either lost or gained.

[5]You know your friend received the results of a determinant exam but only the probability for the outcomes, if she passed she is in a good mood to go out.

[6]You have reflected over her mood and formulated the uncertainty without "solving it" for yourself.

A perspective is defined as an "observable" that is an operator R that applies on the state or mental picture. It is characterized by its eigenvalues $\{r_1, ...r_n\}$ interpreted as the possible eigenpictures belonging perspective R . A perspective is a "complete set of commuting observables" so that a eigenstate in any perspective is a maximal information state. Consequently and importantly any two perspectives $R \neq P$ yield alternative descriptions of the same "world". A pure mental picture can written as a superposition of the possible eigenpictures in any perspective of the (relevant) world:

$$|\varphi\rangle = \sum_i \lambda_i |r_i\rangle, \quad \sum_j \lambda_i^2 = 1, \ \lambda_i \in \mathbb{R}$$

which can also writes as a density operator

$$\rho = |\varphi\rangle\langle\varphi|$$

When the initial mental picture is *not* a pure state but a statistical mixture of pure states, it can only be represented with a density operator ρ:

$$\rho = \sum_i \tau_i |\varphi_i\rangle\langle\varphi_i|, \quad \tau_i \geq 0, \quad \sum_j \tau_i = 1$$

where $|\varphi_i\rangle\langle\varphi_i|$ is a classical "ket-bra" notation to represent the orthogonal projector on the vector $|\varphi_i\rangle$. The density operator allows to express a situation where the agent's mental state is characterized by both intrinsic uncertainty and incomplete information.

An action problem is defined as a correspondence from $D : \mathbb{H} \to A$ where $\mathbb{H}$ is the space of mental pictures of the world and A the set of actions. For each (mentally represented) state of the world, it defines which actions the agent wants to undertake.

Hypothesis 1

There exists a perspective R^* such that D is a coarsening of R^*.[7]

Hypothesis 1 implies that if the agent receives (maximal) information framed in perspective R^* he will know exactly what to do. We also say that R^* is fully congruent with D. Generally, D has a lower dimensionality than $\mathbb{H}$, *i.e.*, distinct eigenpictures can induce the same action.

1.4 The learning process.

In our context, it is in place to distinguish between two essentially different operations in the learning process[8]. We shall present them as two successive phases.

Phase 1: Information acquisition The first phase of the mental process is an interaction between the mind (mental picture) and the outside world. The individual acquires new information expressed within some perspective. This is a very important point: information is not "neutral", it is always framed i.e., it comes together with a perspective

---

[7]A measurement M' is coarser than M if every eigenset of M is contained in some eigenset of M', see Danilov and Lambert-Mogiliansky [4, 5] p. 334.

[8]Describing the two phases as *essentially* different is a simplification because information acquisition is not "direct" either. It also involves mental processes: perception is not neutral and not always classical (cf quantum zeno effect). Nevertheless a major distinction between the 2 phases is that the first involves an input from the outside while the second does not.

(model) of the world. Because it is framed, to integrate a piece of information, the individual may have to (temporarily) switch to the perspective in which it is formulated. Either the information belongs to the initial perspective R or to some alternative perspective $P \neq R$. In both cases information acquisition corresponds to a fully deterministic evolution of the mental picture. It operates on the initial state(picture) so as to project it onto the one picture encoding the information content provided. In the terminology of QM, phase 1 resembles a process of preparation[9]: $\rho \rightarrow \rho'$ where ρ' is the new density matrix. Let $\rho = \sum_i \theta_i |r_i\rangle\langle r_i|$, $\sum_i \theta_i = 1$. If the information is consistent with R, $\rho' = \sum_i \theta'_i |r_i\rangle\langle r_i|$, where θ'_i are calculated according to the familiar Bayes rule. We have a classical case of belief updating. The interesting case is when $P \neq R$, the mental picture is then "forced"[10] into the perspective P and $\rho\prime$ in basis $\left\{|p_j\rangle\right\}$ writes:

$$\rho' = \sum_i \gamma_i |p_i\rangle\langle p_i|, \ \sum \gamma_i = 1,$$

Depending on the provided information content the density matrix may be a pure state or mixed state (if the information content is probabilistic).

A first central point to emphasize is that since $P \neq R$ i.e., we are dealing with incompatible (alternative) perspectives, information embodied in ρ the initial state is lost in the process. A preparation in P modifies the mental picture into a specific mental picture distinct from the initial one and the result is the same whatever the initial state in R. Again this would not have been the case if the provided information was in terms of the same perspective as the initial state R. Of course this is a simplification but it it aims at capturing the following. The loss of information reflects the fact that the two pieces of informations (ρ and ρ') do not form a consistent picture for the individual. It is as if they are expressed in two different languages that do not translate into each other unambiguously and the individual cannot but think (form a mental picture) in either one. In reality, the process is of course much more complex. In particular, as earlier mentioned the individual may keep some memory.

Phase 2: Updating The second phase is a purely mental operation which does not appeal to the outside world. It is an introspective measurement operation. It measures the mental state ρ' with respect to the preferred perspective R^*. This operation may be conceptually decomposed into two steps in a way originally proposed by von Neuman (1932). The first step corresponds to the formulation of the mental picture in terms of a convex combination (probabilistic mixture) of possible outcomes in the preferred perspective R^*. This corresponds to making the measurement but not registering the result. The state is projected on the preferred basis and decohered. The second step entails a decision - one (or a subset of possible) result is singled out. It corresponds to registering the result of the measurement. We shall refer to these two steps as respectively analysis and decision.

    a. Analysis

---

[9]In the process of preparation a system is put into a specific state.

[10]Clearly the individual could neglect the information and he would not be forced into anything. But if he wants to integrate it, he must exert some mental flexibility and switch to the perspective in which that information takes its meaning.

Generally, the concerns that determine intentionality may not require a complete measurement. So both the analytical step and the decision step may be coarse (as opposed to fine or complete measurement). In that case the outcome will entail the preservation of some coherence. The analytical step and the state obtained after the decision is a superposition. We next describe the process for a complete measurement which fully decoheres the state into a mixture of eigenpictures of R^* before selecting one of them. The state ρ' is expressed in terms of the projectors associated with the eigenvectors of R^* :

$$\rho' = \sum_{k,l} \left(\sum_i \gamma_i \langle r_k^* || p_i \rangle \langle p_i || r_l^* \rangle \right) |r_k^*\rangle \langle r_l^*|$$

The ρ' contains off the diagonal elements which do not correspond to any eigenstate of R^*, they cannot be observed. The analysis step associated with a complete measurement corresponds to projecting the state into the R^* perspective, i.e., decoherence takes place so only diagonal elements are left: $\rho' \to \rho^* = \sum_j |r_j^*\rangle \langle r_j^*| \rho' |r_j^*\rangle \langle r_j^*|$ and we write ρ^* :

$$\rho^* = \sum_k \theta_k^* |r_k^*\rangle \langle r_k^*|$$

with diagonal coefficients $\theta_j^* = \sum_i \gamma_i |\langle p_i | r_j^* \rangle|^2$, $\sum_j \theta_j^* = 1$. This new density operator is the result of "analysis" in the sense that the possible results have been identified with their respective probability for occurrence. Some information from the preparation stage is "transmitted" modulo the correlation coefficients $|\langle r_i^* | p_j \rangle|$ which are the probabilistic weights attached to the eigenstates in ρ^*. Some information is "lost" with the disappearance of the non-diagonal coefficients. The correlation coefficients linking two representations are features of the mind i.e., of the relationship between alternative perspectives for the individual; they may but need not reflect features of the world that is represented. This is a fundamental distinction between quantum cognition and quantum mechanics. In Quantum Mechanics the correlation coefficients pertains to observables and capture the interaction between a physical object and the measurement instruments used to learn about it. The subject matter of the present investigation is *not* the world but the *represented world* which is a mental construct. In particular, our model applies to the representation of classical objects. The coefficient captures the quantum-like structure of the mind actualized in cognitive activity.

b. Decision

The decision step is a non-deterministic process. When the updating phase corresponds to a complete measurement, the resulting density operator represents an eigenstate[11]. Decision selects one of the $|r_j^*\rangle \langle r_j^*|$ with the corresponding probability θ_j^*

$$\rho^* \to \rho^{**} = |r_j^*\rangle \langle r_j^*|.$$

At this point, the individual has a maximally informed mental picture in R^* and all information in P from ρ' has been "lost". Recall that it affected the mental process through the probability for obtaining either one of the possible results. We see that after completing the cognitive process corresponding to interpreting the information in his own mental

---

[11]The state resulting from a coarse measurement is a pure state that is a superposition of eigenstates.

model, the agent's actual state of information is a maximal information state which cannot be easily traced back to the initial ρ or even to intermediary ρ' and ρ^*. We next develop a simple numerical example.

1.4.1 A numerical example

We provide a simple numerical example illustrating the learning process defined above. We consider a two dimensional Hilbert space and a 2X2 density matrix in the canonical preferred basis R^*. Let ρ represent the initial state $\rho = .25|r_1^*\rangle\langle r_1^*| + 0.75|r_2^*\rangle\langle r_2^*|$

$$(1.1) \qquad \rho = \begin{pmatrix} .25 & 0 \\ 0 & .75 \end{pmatrix}.$$

Phase 1: Information acquisition

Consider an alternative perspective P with two eigenpictures $\{p_1,\, p_2\}$. The basis $\{|p_1\rangle, |p_2\rangle\}$ corresponds to a rotation of $\{|r_1^*\rangle,\, |r_2^*\rangle\}$ by an angle of $\pi/8$. The agent receives incomplete information in P i.e., the true state is either p_1 or p_2 with respective probability $\gamma_1 = (2 + \sqrt{2})/4$ and $\gamma_2 = (2 - \sqrt{2})/4$. The density operator representing the state that obtains as a result of the acquisition of the new information is $\rho' = (2 + \sqrt{2})/4|p_1\rangle\langle p_1| + (2 - \sqrt{2})/4|p_2\rangle\langle p_2|$. We readily sees that the initial information encapsulated in ρ has been lost.

Phase 2: Updating

The density operator must now be written in terms of the $|r_i^*\rangle\langle r_i^*|$ projectors $\rho' = .75|r_1^*\rangle\langle r_1^*| + 0.25|r_2^*\rangle\langle r_2^*| + 0.25|r_1^*\rangle\langle r_2^*| + .25|r_2^*\rangle\langle r_1^*|$ or

$$(1.2) \qquad \rho' = \begin{pmatrix} .75 & .25 \\ .25 & .25 \end{pmatrix}.$$

After the analysis step of the updating phase the matrix ρ' given in (1.2) becomes

$$(1.3) \qquad \rho'' = \begin{pmatrix} .75 & 0 \\ 0 & .25 \end{pmatrix}.$$

If we compare the matrices ρ and ρ'', we observe that the probabilities associated with the eigenpictures of the preferred perspective have been inverted so if we complete the measurement, there is now 75% chance that the agent ends up being convinced of r_1 instead of 25% as before he acquired new information. In order to fully understand why this is a reflection of cognitive constraints we need to introduce the concept of dispersion entropy and explore further the example which we do below.

2 Learning under irreducible uncertainty

2.1 Dispersion entropy - a measure of doubt

In this section we propose a concept of entropy that captures the amount of (relative) uncertainty that characterizes the mental picture of an agent. The first important point

is that this uncertainty is not "absolute" but *relative* to a specific perspective e.g., corresponding to some objective that requires action. To make the point most clear we shall therefore confine ourselves to pure states i.e., states of maximal information. In those states, the corresponding mental picture is a superposition of eigenpictures i.e., the only uncertainty that is left is due to the quantum-like structure of the mind.

Shannon entropy which measures uncertainty associated with a classical probability is defined for a discrete probability distribution $\{p_j\}$ according to

$$S = -\sum_j p_j \log p_j \, .$$

It has been generalized by von Neumann to apply to quantum states and in particular to density operators. Let $\rho = \sum \lambda_i \, |\varphi_i\rangle \, \langle\varphi_i|$:

$$S\left(\rho\right) = -tr\left(\rho \log \rho\right)$$

or equivalently for

$$S\left(\rho\right) = -\sum \lambda_i \log \lambda_i.$$

As does Shannon entropy, von Neuman entropy measures the amount of uncertainty *due to incomplete information* while we are interested in measuring *intrinsic* uncertainty. We therefore talk about the entropy of *dispersion* rather than of probability distribution.[12] The relative entropy of dispersion is defined:

Definition *The dispersion entropy of a pure state* $\rho = |\psi\rangle \, \langle\psi|$ *with* $|\psi\rangle = \sum \lambda_i \, |\varphi_i\rangle \, , \sum \lambda_i^2 = 1$ *relative to a specific perspective* A *with eigenvectors* $\{|a_i\rangle\}$ *is*

$$S\left(\rho, A\right) \doteq -\sum \alpha_j \log \alpha_j$$

where $\alpha_j = \sum_i \lambda_i^2 \, |\langle a_j| \, \varphi_i\rangle|^2 \, , \; \sum \alpha_i = 1.$

A few important remarks:

1. Dispersion entropy is a relative concept, it varies with the perspective;

2. Dispersion entropy is equivalent with the von Neuman entropy of the mental picture $\rho' = \sum \alpha_i \, |a_i\rangle$ decohered by the measurement of A but before the decision (see analysis in Phase 2 of section 2.2).

3. $S\left(\rho, A\right) = 0$ when the mental picture $|\varphi\rangle$ is an eigenpicture of A and is positive otherwise.

In contrast with the standard concept of entropy we cannot say that the dispersion entropy of a pure state measures how much information we might *gain* by actually performing the measurement - because we are in a zero von Neuman entropy state. The $S\left(\rho, A\right)$ of pure state ρ captures the non epistemic impact of the operation of measurement of A on the mental picture .[13]

---

[12] See sect 2.2 above.

[13] Clearly the definition could be extended to include arbitrary state i.e., mixed state. It would then capture the combined uncertainty from incomplete information and intrinsic uncertainty and would remain a relative concept.

In the context of quantum cognition we would like to link dispersion entropy to a psychological state of "doubt".[14] $S(\rho, A)$ is then a measure of the extent of "inner uncertainty". It can be resolved by an introspective measurement.[15] An introspective measurement does not only take the logical consequence of information (the projection that decoheres the state), it also includes a resolution (what we called "decision").[16] Another way to put it is that a (complete) introspective measurement operates on a pure mental picture to resolve a state of doubt or lack of conviction.

We next develop a simple argument showing how additional information can increase dispersion entropy relative to the preferred basis. For the purpose of the argument, we assume that the agent's mental state is initially an eigenpicture of his preferred perspective $|\varphi\rangle = |r_2^*\rangle$. This state reflects information that is perfectly congruent with R^* but is framed in $R : |\varphi\rangle = \sum \lambda_i |r_i\rangle (= |r_2^*\rangle)$. The agent is not aware of r_2^* unless he updates "his beliefs" which corresponds to the (measurement) operation of R^* . If he did, he would obtain

$$R^*|\varphi\rangle = |r_2^*\rangle$$

He would then be fully determined i.e., convinced with respect to the decision problem. There would not be any (relevant) uncertainty left with $\gamma_2 = 1$ we have $S(\rho, R^*) = 0$. But assume that instead he acquires new information relative to another but related aspects of the issue. We denote this perspective P. This corresponds to steps 1 of the cognitive process above. The mental state $|\varphi\rangle$ is prepared into $|\varphi'\rangle$ equal to some $|p_i\rangle$ i.e., information is maximal in perspective P. "Enriched" with this new information, the agent now updates his mental picture with respect to his preferred perspective (step 2):

$$|\varphi'\rangle = |p_2\rangle = \sum_j \gamma_j |r_j^*\rangle \rightarrow \text{ any} |r_j^*\rangle \text{ with probability } \gamma_j^2 \neq 1$$

We see that while he previously potentially "knew" r_2^* (but was unaware of it) he is now is a state of hesitation where he believes that there is only a probability of $\gamma_2^2 < 1$ that the "true" eigenpicture is r_2^*.[17] The acquisition of new information has triggered the loss of "conviction" reflecting previously held information which is in effect lost leaving the agent in a state of intrinsic uncertainty captured by a strictly positive dispersion entropy:

$$S(\rho', R^*) = -\sum_j \gamma_j^2 \log \gamma_j^2 > 0.$$

where $\rho' = \sum_j \gamma_j^2 |r_j^*\rangle\langle r_j^*|$.

Proposition *Assume that the agent's mental state is one eigenpicture of his preferred perspective, acquiring additional information in terms of a perspective that is not compatible with the preferred one affects the mental state so as to increase dispersion entropy reflecting doubt or lost conviction.*

---

[14] The term doubt is used in it s psychological meaning i.e., not the cartesian rational doubt that defines the scientific approach.

[15] It could also be resolved by information acquisition in perspective A.

[16] Another way to put it is that an introspective measurement is a way to deal with "doubts" where doubt is not (only) a problem of information but an inner state of lack of conviction.

[17] After the introspective process, he will end up believing r_2^* with some probability less than 1.

This is an important result. From the point of view of "inner conviction" additional information is unambiguously detrimental when the starting point is an eigenpicture of the preferred perspective as illustrated in the argument above: the new information necessarily induces uncertainty with respect to the agent's action relevant perspective. More generally i.e., starting from an arbitrary eigenpicture (possibly mixed and with non zero relative dispersion entropy) as in the example above, new information may either decrease or increase dispersion entropy. In the next section we discuss possible implications for rational learning.

Remark 1. *In our case r_2^* is true because it reflects an information congruent with R^* and $|p_i\rangle$ is also true. The agent is not mistaken. He simply cannot hold in one single picture both informations. The introspective operation when processing information p_2 involves the whole (cognitively limited) mind and therefore upsets earlier held beliefs..*

We illustrate the result in Proposition 1 in figure 2 where the dimensionality of a perspective is 2. The broad line corresponds to the preparation stage and the thin lines to the measurement.
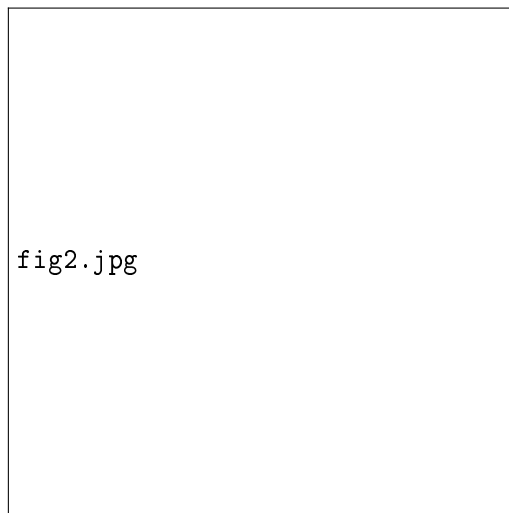

Figure 2. Detrimental information

Example cont.

Using the numerical example above, we illustrate the impact of new information on dispersion entropy. The starkest results appears when starting out with $\rho = |r_2^*\rangle\langle r_2^*|$ and assume that the state was generated as the result of the acquisition of maximal information in perspective R^* and thus associated with zero dispersion entropy relative to R^*. After acquiring information the state of knowledge/conviction is $\rho' = |p_1\rangle\langle p_1| = \frac{2+\sqrt{2}}{4}|r_1^*\rangle\langle r_1^*| + \frac{\sqrt{2}}{4}\left(|r_1^*\rangle\langle r_2^*| + |r_2^*\rangle\langle r_1^*|\right) + \frac{2-\sqrt{2}}{4}|r_2^*\rangle\langle r_2^*|$. Then $\rho'' = \frac{2+\sqrt{2}}{4}|r_1^*\rangle\langle r_1^*| + \frac{2-\sqrt{2}}{4}|r_2^*\rangle\langle r_2^*|$. The new state is associated with the following dispersion entropy $S(\rho', R^*) = -\frac{2+\sqrt{2}}{4}\log\left(\frac{2+\sqrt{2}}{4}\right) - \frac{2-\sqrt{2}}{4}\log\left(\frac{2-\sqrt{2}}{4}\right) = 0.4165 > S(\rho, R^*) = 0$.

So now we readily see that new information created a state of doubt when there should not have been any. The doubt does not arise as the result of the information content associated with $|p_1\rangle\langle p_1|$ but exclusively as the result on the cognitive constraint expressed by the incompatibility between the two perspectives corresponding to R^* and P respectively.

Remark 2. *It must be emphasized that the reasoning above relies on our assumption that we are dealing with a classical counter part where the agent learns that $r^* = r_2^*$ with probability 1 (corresponding to the pure state in the quantum model). If we relax slightly this assumption (i.e., allowing for incomplete information), the result in proposition 1 could be approached with a classical model of a different flavor. Assume the agent has priors that puts nearly all the weight (but not all) on r_2^* so $\alpha^1 \neq 0$ and $\alpha^3 \neq 0$ as in b in ??. Next, he receives information p^2. If according to the agent's structural model, that information is highly correlated with r_1^* (which is not the case in the original model) he updates his beliefs and puts more weight on ω_1 and ω_3 than he initially had. He is now less certain about what to do than he was before he got the information. His new beliefs exhibit a distribution with higher entropy. However, he has not lost information as in the quantum case. Instead the interpretation is that his priors were wrong so new information brought him closer to the truth.*

In view of the remark above a legitimate question is: are we only talking about interpretation or do quantum cognitive limitations really have a more profound bearing on learning? The next section addresses this question.

2.2   Rational Learning under Irreducible Uncertainty

Learning whether it is by classically minded agent or QL-minded ones is always about the construction of a mental representation of the world. In our context it is important to distinguish between two properties of a representation. On the one hand the mental picture may be more or less informationally complete. And on the other hand, the mental picture may be more or less connected with the outside world it is supposed to represent. In a classical context this distinction also exists and information from the outside world is used to complement and test the mental representation. If the picture is incomplete, new information will bring it closer to the outside truth. If the model is wrong attempts to update it with new information will give rise to inconsistencies. It should be stressed that no satisfactory approach exists as to how a classically minded agent proceeds in face of data revealing failures of the underlying model. There is no obvious incremental path of modifications (the notion of distance is ambiguous at best) and certainly no prescription for discrete jumps between alternative models.

For a quantum-like agent, the situation is similar except that there is not one single "true" model (mental picture) but a multiplicity of Bohr complementary (correlated) "true" models. Discrete jumps between representations are parts of the cognitive process by force of complementarity. With quantum cognition the link between the epistemic state (the mental picture) of the represented world and the world in itself is ambiguous. In fact the term "epistemic state" does not seem proper in face of intrinsic indeterminacy as the multiplicity of zero entropy states suggests. As repeatedly emphasized by cognitive scientists we cannot address knowledge without simultaneously addressing human cognitive activity. As we shall see this takes a precise meaning in our context.

2.2.1 Oscillating forever and disconnect.

Bayesian learning operates within a Boolean algebra. The objective is to learn the parameters of the model of the system.[18] Provided the priors are not inconsistent with the true model, we know (Schwartz 1965) that starting from any such priors Bayesian updating converges to the true state.

With quantum learning, we are in a Hilbert space, that is there exists a variety of *resolutions* of the system *i.e.*, a variety of perspectives, of valid theories of the system. Therefore, the state of knowledge of a quantum minded individual does not converge with new information but can oscillate forever. Consider again the example above. After the agent performed the introspective measurement R^*, if the agent is being asked about his understanding in P, he will perform a new measurement of the eigenpicture resulting from the first measurement and ρ' will not be recovered. Performing those measurements alternately, he will keep oscillating without converging i.e., without being able to settle for a definite value in both P and R^* simultaneously. [19] Of course this example is simplistic and the agent might simply remember ρ'. But in more sophisticated context, we expect the modification of the mental picture to be effective.

In Quantum Mechanics, irreducible uncertainty gave rise to a rich philosophical debate about the nature of reality. (see e.g., D'Espaganat 1979). In our context when the irreducible uncertainty is a consequence of the quantum structure of the mind, new questions arise. The mental picture easily "drift away" from a "truthful representation" of the outside world. [20] We next briefly discuss what rational learning may mean in such a situation.

2.2.2 The object of QL-learning and "Knowledge about the world"

In quantum mechanics when physicists were confronted with the impossibility of first hand objectification, they resorted to second hand objectification. That is basically the Hilbert space model of quantum mechanics. It captures how measurements impact on the system and how measurements are related among each other. The state vector being the central object that encapsulates all information and it is the basis for making predictions. Similarly, the situation we are facing in quantum cognition suggests that the primary object of scientific learning must be the human mind i.e., the structure of mental perspectives, how they affect the mental representation of the world and how they are related to each other. The current mental picture is the state of the representation, it encapsulate the information known to the individuals and it is the basis for making prediction and further operations.

---

[18]Some consider also Bayesain updating with multiple priors (see *e.g.*, Hanany and Klibanov [14]). But there is no consensus as to how to proceed - in sharp contrast with Bayesian updating of single priors.

[19]The general result is a transposition into cognition of the basic feature of quantum mechanics namely that it is not possible for complementary properties to have a determinate value simultaneously.

[20]The role of the acquisition of new information from an incompatible perspective is neither a complement nore a test of the truthfulness of the current picture. But it is an operation that forces a (temporary) reconnection between the mental picture and the outside world. Only information within the perspective of the mental picture is a true test in a way similar to learning in the classical world with classically minded agents.

This structure is assumed to exhibit invariance reflecting psychological regularities.[21]

Hence we propose that the primary object of QL-learning is the human cognitive process - the non-boolean algebra of mental perspectives. What knowledge about the outside world concern, we have seen that for QL-minded agents knowledge about the world is a mental picture that reflects both inputs from the outside world (information) and input from the inside world (decision in introspective measurement). At any point of time the representation we have of the world depends on the path of information acquisition and introspective measurements performed. By choosing a specific path, the individual chooses let be in a non-deterministic manner, her "world". She is the creator of the world she lives in. We know from psychologists that people systematically underscore their responsibility in failure (relative to bad luck) and overscore their impact on success. It has been suggested that this can be fully rational to optimize motivation and self-image.[22] The quantum cognitive approach provides a framework for effectively acting in this manner, it internalize the (emotional) constraints that justify lying to oneself into cognition itself - see the section on Sources of indeterminacy. Since QL-agents do have some freedom in the determination of the world they live in - it only seems rational to create a world in which we are more productive and feel good.

Rational learning about the world transforms into rational choices that affects our well-being in a way similar to other choices. As all creative processes, it is constrained not everything is possible. Moreover one should not end up with a mental picture that is fully disconnected with the outside world because that undermines the value of our (other) actions which are based on that representation. But we are invited to recognize a significant freedom. We thus propose that rational construction of a representation of the world entails selecting what information to acquire and which introspective measurements to perform so as to produce a mental picture that maximizes our well-being in the actual world. For instance when having very specific practical concerns adequacy between the mental picture and the outside world may be particularly valuable. In such a case a strong conviction obtained after a series of introspective measurements may benefit from being tested by new

information. But one should be careful about the congruence between perspectives. A piece of information from a highly non-congruent perspective may unsettle conviction in a non-productive way. Future research is called upon to characterize rational learning by QL-agent in terms of optimal decision-making with respect to information acquisition and introspective measurements.

Concluding remarks

This paper is a first exploration of learning by cognitively limited agents where the limitations are modeled appealing to quantum like characteristics of the mind. A main motivation is that the quantum approach has shown successful in explaining behavioral anomalies in decision-making while it also seems able to capture concerns expressed by practitioners

---

[21] At least we do expect some invariance at the individual level.

[22] The idea is that motivation is not fully maleable and must be incited: if you feel bad about your self you e.g., do not find the energy to make bold moves.

dealing with information transmission and communication. In particular, the fact that i. people reason about reality within the frame of some perspective ("mental script") or as we call it, a mental picture, ii, the multiplicity of potential representations of reality generates specific problems for learning. We model cognitive limitations in terms of the multiplicity of Bohr complementary mental representations of one and the same reality. We find that under intrinsic uncertainty, additional information may induce doubts where conviction was in adequacy with previously held information.

Our analysis calls for a new approach to learning. first, it puts the cognitive process at the center: that is the logical structure behind the geometry of perspectives. Second, it unveils a form of creative freedom in the construction of a mental representation that invites a fully different approach. Namely learning about the world becomes a part of decision-making whose objective is to maximize well-being.

References

[1] Busemeyer J.R. and Bruza P. (2012), *Quantum Models of Cognition and Decision*, Cambridge University Press.

[2] Busemeyer J.R., Wang, Z. and Townsend J.T. (2006), "Quantum Dynamics of Human Decision-Making", *Journal of Mathematical Psychology*, 50, p. 220-241.

[3] Busemeyer, J. R., Weg, E., Barkan, R., Li, X., & Ma, Z. (2000), "Dynamic and consequential consistency of choices between paths of decision trees", *Journal of Experimental Psychology*: General, 129, p. 530-545.

[4] Danilov V. I. and A. Lambert-Mogiliansky (2008), "Measurable Systems and Behavioral Sciences".*Mathematical Social Sciences* 55, p. 315-340.

[5] Danilov V. I. and A. Lambert-Mogiliansky (2008), "Decision-making under non-classical uncertainty", in Proceedings of the the second interaction symposium (QI 2008), p. 83-87.

[6] Damasio A. (1995) l'Erreur de Descartes, Odile Jacob, Paris.

[7] Danilov V. I. and A. Lambert-Mogiliansky (2010), "Expected Utility under Non-classical Uncertainty", *Theory and Decision* 2010/68, p. 25-47.

[8] Dawes S., (2010) "Stewardship and Usefulness: Policy principles for Information-based Transparency", *Government Information Quartely*, 27/4, p. 377-383.

[9] D'espaganat, 1979 - À la recherche du réel - Le regard d'un physicien. Gauthier-Villars

[10] Epstein L, J. Noor and A. Sandroni (2008), "Non-Bayesian updating: A theoretical framework", *Theoretical Economics* 3, p. 193-229.

[11] Gioia D. (1986) "Symbols, Script and Sense-making: creating meaning in the organizational experience", in Thinking Organization H. Sims and Jr D. Gioia and Associates (eds) Jossey Bass San-Fransisco 1986, p. 49-74.

[12] Gilboa I. and D. Schmeidler (1989), "Maxmin Utility with non-unique priors", *Journal of Mathematical Economics*, p. 141-153.

[13] Gilboa I, A. Postlewaite and D. Schmeidler (2012), "Rationality of Beleifs or: why savage's axioms are neither necessary nore sufficient for rationality", *Synthese*, 187, p. 11-31.

[14] Hanany E. and P. Klibanov (2007), "Undating prefrences with multiple priors", Theoretical Economics, p. 261-298.

[15] Kahneman D. and A. Tversky (Eds.) (2000), *Choices, values and frames*, Cambridge University Press, New York.

[16] Khrennikov A. (2010), *Ubiquitous Quantum Structure - From Psychology to Finance*, Springer, New York.

[17] Lambert-Mogiliansky A., Busemeyer J.R. (2012), "Quantum indeterminacy in Dynamic decision-making: Self-control through identity management", *Games*, vol. 3/2, p. 97-118.

[18] Lambert-Mogiliansky A., S. Zamir and H. Zwirn (2009), "Type indeterminacy - A Model of the KT(Khaneman Tversky)- man" *Journal of Mathematical Psychology*, vol 53/5, p. 349-361.

[19] Lambert-Mogiliansky A., F. Dubois, "Transparency in public life ; a quantum cognition perspective", *Proceedings of the QI-2014 conference*, to appear.

[20] La Mura P. (2009), "Projective Expected Utility" *Journal of Mathematical Psychology*, p. 408-414.

[21] Noveck B. (2009), "Wiki Government: How Technology Can Make Government Better, Democracy Stronger, and Citizens More Powerful", *Brookings Institution Press*, Washington DC.

[22] Orlikowsky W.J. and D.C. Gash (1994), "Technological frames: making sense of information technology in organizations", ACM Transactions on Information Systems (TOIS) - ACM Transaction on Information Systems, vol 12/2, p. 174-207.

[23] Savage L. (1954), *The Foundation of Statistics*, Dover publication inc, New York.

[24] Zurech Wojciech (2002) " Decoherence and the Transition from Quantum to Classical - Revisited, Los Alamos Sciences November 27, 2002.